



Verde Solutions Rate Card

Client Name:

Project Name:

Date Cost Install Sheet Completed:

DESCRIPTION				
LABOR:				
<u>New Lamps to be Installed</u>	<u>Lamp QTY/Fixt</u>	<u>National Rate Card/Fixture</u>	<u>Agree to Install Rate</u>	<u>Price if Not Agreed</u>
Replacing 70-150 Watt HID Can Fixtures W/Ballast Compatible LED Screw In Lamps	1	\$8.00		
Replacing 70-150 Watt HID Can Fixtures W/New LED Recessed Can Fixtures	1	\$25.00		
Replacing 175-400 Watt HID Can Fixtures W/Ballast Compatible LED Screw In Lamps	1	\$12.00		
Replacing 175-400 Watt HID Can Fixtures W/New LED Recessed Can Fixtures	1	\$35.00		
Replacing Existing 1 Lamp CFL PL Lamps In Recessed Or Surface Fixtures W/Ballast Compatible LED Lamps	1	\$4.00		
Replacing Existing 2 Lamp CFL PL Lamps In Recessed Or Surface Fixtures W/Ballast Compatible LED Lamps	2	\$6.00		
Replacing Existing CFL Recessed OR Surface Mount Fixtures W/New LED Recessed or Surface Mounted Fixtures	1	\$25.00		
Replacing Existing Incandescent or Halogen Lamps W/LED Screw In Lamps	1	\$4.00		
Corn lamp	1	\$18.00		
Exit Sign Replacement W/New LED Exit Signs	1	\$25.00		
Install battey backup for light on emergency circuit	1-2	\$22.00		
Replacing Existing 2X2 U-Tube T8 Troffer Fixtures W/Ballast Compatible LED U-Tube Lamps	2	\$15.00		
Replacing Existing 2X2 U-Tube T12 or T8 Troffer Fixtures W/3 Lamp 2' LED Ballast By-Pass Lamps & 3 Lamp Troffer Kits	2	\$25.00		
Replacing Existing 2X2 U-Tube T12 or T8 Troffer Fixtures W/New LED Fixtures	2	\$25.00		
Replacing Existing 2X4 4' T8 Troffer Fixtures W/Ballast Compatible LED Lamps	1-2	\$11.00		
Replacing Existing 2X4 4' T8 Troffer Fixtures W/Ballast Compatible LED Lamps	3-4	\$13.00		
Replacing Existing 2X4 4' T8 Troffer Fixtures W/Ballast Compatible LED Lamps	5-6	\$15.00		
Replacing Existing 2X4 4' T8 or T12 Troffer Fixtures W/Ballast By-Pass Lamps	1-2	\$18.00		
Replacing Existing 2X4 4' T8 or T12 Troffer Fixtures W/Ballast By-Pass Lamps	3-4	\$20.00		
Replacing Existing 2X4 4' T8 or T12 Troffer Fixtures W/Ballast By-Pass Lamps	5-6	\$22.00		
Replacing Existing 1X2',3',4' T8 Strip Fixtures W/Ballast Compatible LED Lamps	1-2	\$11.00		
Replacing Existing 1X2',3',4' T8 Strip Fixtures W/Ballast Compatible LED Lamps	3-4	\$13.00		
Replacing Existing 1X2',3',4' T8 Strip Fixtures W/Ballast Compatible LED Lamps	5-6	\$15.00		
Replacing Existing 1X2',3',4' T8 Strip Fixtures W/Ballast By-Pass LED Lamps	1-2	\$18.00		
Replacing Existing 1X2',3',4' T8 Strip Fixtures W/Ballast By-Pass LED Lamps	3-4	\$20.00		
Replacing Existing 1X2',3',4' T8 Strip Fixtures W/Ballast By-Pass LED Lamps	5-6	\$22.00		
Replacing Existing 2',3' or 4' T8 or T12 Fixtures W/New LED Fixtures	1-6	\$22.00		
Replacing Existing 8' T8 Fluorescent Fixtures W/Ballast Compatible 8' Led Lamps	1	\$10.00		



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Replacing Existing 8' T8 Fluorescent Fixtures W/Ballast Compatible 8' Led Lamps	2	\$12.00		
Replacing Existing 8' T8 or T12 Fixtures W/Ballast By-Pass 8' LED Lamps	1	\$16.00		
Replacing Existing 8' T8 or T12 Fixtures W/Ballast By-Pass 8' LED Lamps	2	\$16.00		
Replace Existing 8' T8 or T12 Fixtures W/externally Driven tubes	1-2	\$22.00		
Replace Existing 8' T8 or T12 Fixtures W/externally Driven tubes	3-4	\$24.00		
Replacing Existing 8' T8 or T12 Fixtures W/Ballast By-Pass & 4' Conversion Kits	1	\$20.00		
Replacing Existing 8' T8 or T12 Fixtures W/Ballast By-Pass & 4' Conversion Kits	2	\$25.00		
Replacing Existing 8' T8 or T12 Fixtures W/New LED Fixtures	1-4	\$25.00		
Replacing Existing 4 or 6 Lamp T5 Or T8 Fixtures W/New LED Fixtures	1-6	\$35.00		
Installing Ceiling-Mounted Occupancy Sensors	1	\$55.00		
Installing Fixture-Mounted Sensor	1	\$30.00		
Installing Wall Switch Occupancy Sensors (Replacing Existing Wall Switch)	1	\$15.00		
Replacing Existing 175-400W,HPS,MH,orMV W/Screw In LED Ballast Compatible Lamp	1	\$20.00		
Replacing Existing 175-400W,HPS,MH,orMV W/New LED Fixtures	1	\$32.00		
Replacing Existing 1000W,HPS,MH,orMV W/Screw In LED Ballast Compatible Lamp	1	\$20.00		
Replacing Existing 1000W,HPS,MH,orMV W/New LED Fixtures	1	\$32.00		
Replacing Existing Exterior 70-1000W,MH,HPS,or MV Wallpack or Flood Fixture W/Slip Fitter Mounting Arm W/LED Ballast Compatible Screw In Lamps	1	\$20.00		
Replacing Existing Exterior 70-1000W,MH,HPS,or MV Wallpack or Flood Fixtures W/Slip Fitter Mounting W/LED Retrofit Kits, Keeping Existing Fixture Body & Installing New Internal Guts	1	\$25.00		
Replacing Existing Exterior 70-1000W, MH, HPS, or MV Wallpack or Flood Fixture W/Slip Fitter Mounting Arm W/New LED Fixture	1	\$25.00		
Replacing Existing Exterior 70-1000W,MH,HPS,or MV Wallpack or Flood Fixture W/Slip Fitter Mounting Arm W/LED Ballast Compatible Screw In Lamps	1	\$25.00		
Replacing Existing Exterior 175-1000W,MV,MH, or HPS Parking Lot or Flood W/Side Mount Bracketed Fixture W/Ballast Compatible LED Screw In Lamps	1	\$20.00		
Replacing Existing Exterior 175-1000W,MV,MH, or HPS Parking Lot or Flood W/Side Mount Bracketed Fixture W/Led Retrofit Kits, Keeping Existing Fixture Body & Installing New Guts	1	\$35.00		
Replacing Existing Exterior 175-1000W,MV,MH, or HPS Parking Lot or Flood W/Side Mount Bracketed Fixture W/New LED Fixtures W/Side Arm Brackets	1	\$35.00		
Replacing Existing Exterior Gas Station Canopy 70-1000W,MH,HPS,orMV	1	\$45.00		
Replacing Existing Exterior 8' T12 Fluorescent Lamps W/4' LED Tubes & Retrofit Kits	1	\$30.00		
Replacing Existing Exterior 8' T12 Fluorescent Lamps W/4' LED Tubes & Retrofit Kits	2	\$35.00		
Replacing Existing Exterior 4' T12 Fluorescent Lamps W/4' Ballast By-Pass LED Lamps	1	\$22.00		
Replacing Existing Exterior 4' T12 Fluorescent Lamps W/4' Ballast By-Pass LED Lamps	2	\$25.00		



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<u>Miscellaneous Charges, Only Applies For Callbacks, Miscounts, & Extenuating Circumstances</u>	<u>National Rate Card/Fixture</u>	<u>Agree to Install Rate</u>	<u>Price if Not Agreed</u>
On Site Technician Hourly Rate (per additional hour while already on site)	\$85.00		
Site Revisit - no fault of subcontractor (Includes 2 hours of on-site technician labor)	\$170.00		
Lift Charge (If required).	\$200/day; \$650/week; \$800/mo.		

CONTRACTOR:

Verde Solutions LLC

By: _____

Name: _____

Title: _____

SUBCONTRACTOR:

By: _____

Name: _____

Title: _____